

## Residential Sales Statistics

Mar-25

Local Association	2025 YTD # Sales	2024 YTD # Sales	24-25 YTD % Change	2025 YTD Avg Price	2024 YTD Avg Price	24-25 YTD % Change	2025 Mar Sales	2024 Mar Sales	24-25 % Change	2025 Mar Avg Price	2024 Mar Avg Price	24-25 % Change
Ann Arbor Area Board of REALTORS®	323	355	-9.01%	\$482,738	\$464,414	3.95%	163	190	-14.21%	\$518,440	\$481,048	7.77%
Antrim Charlevoix Kalkaska Association of REALTORS®	116	118	-1.69%	\$444,113	\$454,126	-2.20%	36	44	-18.18%	\$559,050	\$528,582	5.76%
Battle Creek Area Association of REALTORS®	334	354	-5.65%	\$226,040	\$215,495	4.89%	112	125	-10.40%	\$244,302	\$221,275	10.41%
Bay County REALTOR® Association	235	931	-74.76%	\$179,789	\$39,979	349.71%	92	85	8.24%	\$184,605	\$175,799	5.01%
Branch County Association of REALTORS®	93	79	17.72%	\$249,028	\$264,544	-5.87%	32	34	-5.88%	\$213,009	\$269,645	-21.00%
Central Michigan Association of REALTORS®	153	150	2.00%	\$219,068	\$187,418	16.89%	52	58	-10.34%	\$219,832	\$201,428	9.14%
Clare-Gladwin Board of REALTORS®	0	0	0.00%	\$0	\$0	0.00%	0	0	0.00%	\$0	\$0	0.00%
Detroit Board of REALTORS®	1,193	1,349	-11.56%	\$117,179	\$102,868	13.91%	420	464	-9.48%	\$116,614	\$100,624	15.89%
Eastern U.P. Board of REALTORS®	99	92	7.61%	\$192,000	\$181,729	5.65%	38	37	2.70%	\$223,522	\$198,770	12.45%
Emmet Association of REALTORS®	105	113	-7.08%	\$887,294	\$560,999	58.16%	44	42	4.76%	\$866,345	\$524,914	65.05%
Genesee County	911	970	-6.08%	\$204,337	\$177,546	15.09%	322	320	0.63%	\$215,086	\$181,699	18.38%
Grand Rapids Association of REALTORS®	2,349	1,964	19.60%	\$368,645	\$373,905	-1.41%	971	778	24.81%	\$378,930	\$392,013	-3.34%
Greater Kalamazoo Association of REALTORS®	687	723	-4.98%	\$296,137	\$285,470	3.74%	271	296	-8.45%	\$308,270	\$298,151	3.39%
Greater Lansing Association of REALTORS®	668	686	-2.62%	\$253,717	\$251,922	0.71%	356	362	-1.66%	\$251,358	\$260,746	-3.60%
Greater Metropolitan Association of REALTORS®	6,133	5,233	17.20%	\$532,751	\$297,153	79.29%	2,377	2805	-15.26%	\$308,585	\$307,305	0.42%
Greater Shiawassee Association of REALTORS®	45	57	-21.05%	\$236,947	\$148,872	59.16%	18	17	0.00%	\$205,517	\$190,497	7.88%
Greater Wayne County	1,718	1,985	-13.45%	\$274,510	\$255,354	7.50%	600	745	-19.46%	\$272,980	\$269,918	1.13%
Grosse Pointe	118	123	-4.07%	\$500,564	\$443,407	12.89%	46	49	-6.12%	\$448,161	\$484,763	-7.55%
Hillsdale County Board of REALTORS®	52	69	-24.64%	\$215,249	\$239,100	-9.98%	17	24	-29.17%	\$202,961	\$219,388	-7.49%
Huron County	16	20	-20.00%	\$191,300	\$193,450	-1.11%	6	9	-33.33%	\$159,233	\$224,944	-29.21%
Jackson Area Association of REALTORS®	325	314	3.50%	\$242,634	\$212,436	14.22%	125	106	17.92%	\$252,094	\$232,545	8.41%
Lapeer County	159	154	3.25%	\$318,114	\$328,994	-3.31%	53	60	-11.67%	\$326,248	\$345,305	-5.52%
Lenawee County Association of REALTORS®	203	214	-5.14%	\$251,170	\$237,025	5.97%	76	81	-6.17%	\$240,144	\$242,907	-1.14%
Livingston County	364	332	9.64%	\$456,670	\$413,921	10.33%	140	127	10.24%	\$454,062	\$437,435	3.80%
Oakland County	2,040	2,354	-13.34%	\$454,771	\$433,645	4.87%	735	922	-20.28%	\$456,917	\$446,196	2.40%
Macomb County	1,570	1,631	-3.74%	\$300,721	\$287,946	4.44%	585	623	-6.10%	\$307,920	\$290,427	6.02%
Mason-Oceana-Manistee Board of REALTORS®	152	170	-10.59%	\$260,961	\$248,529	5.00%	55	59	-6.78%	\$261,055	\$251,157	3.94%
Midland Board of REALTORS®	142	143	-0.70%	\$266,372	\$254,956	4.48%	52	50	4.00%	\$306,983	\$266,027	15.40%
Monroe Down River Association of REALTORS®	4,931	5,586	-11.73%	\$308,906	\$293,618	5.21%	132	133	-0.75%	\$240,481	\$231,343	3.95%
Northeastern Michigan Board of REALTORS®	115	92	25.00%	\$215,983	\$196,523	9.90%	38	39	-2.56%	\$212,042	\$205,478	3.19%
Saginaw Board of REALTORS®	453	473	-4.23%	\$198,991	\$185,257	7.41%	169	199	-15.07%	\$210,096	\$185,071	13.52%
Sanilac County	64	65	-1.54%	\$302,222	\$225,329	34.12%	26	23	13.04%	\$300,572	\$207,343	44.96%
Southwestern Michigan Association of REALTORS®	493	506	-2.57%	\$389,203	\$286,640	35.78%	226	236	-4.24%	\$420,529	\$275,398	52.70%
St. Clair County	302	347	-12.97%	\$247,700	\$240,879	2.83%	98	142	-30.99%	\$241,413	\$249,062	-3.07%
St. JoMarh County Association of REALTORS®	134	136	-1.47%	\$254,138	\$248,306	2.35%	49	48	2.08%	\$229,571	\$287,593	-20.17%
Aspire North Association of REALTORS®	442	455	-2.86%	\$499,394	\$473,305	5.51%	184	179	2.79%	\$457,095	\$446,860	2.29%
Tuscola County	75	65	15.38%	\$196,317	\$175,127	12.10%	25	23	8.70%	\$251,964	\$133,974	88.07%
Upper Peninsula Association of REALTORS® *	419	427	-1.87%	\$216,307	\$195,367	10.72%	138	159	-13.21%	\$201,008	\$198,956	1.03%
Water Wonderland Board of REALTORS®	429	425	0.94%	\$239,111	\$225,837	5.88%	160	155	3.23%	\$231,692	\$237,107	-2.28%
West Central Association of REALTORS®	352	290	21.38%	\$260,590	\$221,159	17.83%	124	118	5.08%	\$274,985	\$215,521	27.59%
West Michigan Lakeshore Association of REALTORS®	891	900	-1.00%	\$345,241	\$302,372	14.18%	287	316	-9.18%	\$320,984	\$290,724	10.41%
<b>TOTALS</b>	<b>29,403</b>	<b>30,450</b>	<b>-3.44%</b>	<b>\$292,784</b>	<b>\$257,736</b>	<b>13.60%</b>	<b>9,450</b>	<b>10,282</b>	<b>-8.09%</b>	<b>\$287,968</b>	<b>\$266,856</b>	<b>7.91%</b>

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula